

FOR YOUR BIG DEAL.

One of the leading international trade associations for professional

hygiene.

TRUST IN
THE TRADITION
OF FAMILY
OWNERSHIP







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WHAT DOES DHYS STAND FOR?

The DHYS Group (Distribution in Hygiene Specialist) is one of the leading international trade associations for professional hygiene.

It currently consists of eighteen prominent European wholesale groups – GVS Group (Germany), GEH Groupe Europe Hygiène (France), Grupo DINO (Spain), We Italia (Italy), Extra Lux (Slovenia), Eurosan (Bosnia-Herzegovina), Socius Network (UK), Tapess (Croatia), Exclusiva (The Netherlands), Eurosyst (Greece), Pireka (Lithuania), Proficlean (Bulgaria), Lorika (Slovakia), W.Center (Albania), Primatex (Macedonia), Aricol (Ukraine), Chemitech (Poland) and Daarbak Redoffice (Denmark) – with more than 150 family-run

JOIN THE PAN-EUROPEAN NETWORK



member companies in 38 countries.

Ukraine



Poland



Denmark



Spain, Portugal, Andorra, Cape Verde, Angola



Greece, Cyprus



Bosnia-Herzegovina, Republic of Serbia, Montenegro



The Netherlands, Luxembourg, Belgium



Slovenia



France, Switzerland, Réunion



Germany, Austria, Switzerland, Hungary, Romania, Luxembourg



Slovakia



Lithuania, Latvia, Estonia



Macedonia, Kosovo



Bulgaria



United Kingdom, Ireland, Channel Islands



Croatia



Albania, Kosovo



Italy



A TRUE PARTNER IN INTERNATIONAL TRADE

DHYS offers internationally active customers the best purchasing options, distribution channels and services when acquiring cleaning and maintenance systems.

- > Supply of excellent products and services
- > International sales and complete logistics service
- > Cooperation with strategic brand suppliers
- > Development of an international private label strategy
- > Global procurement (manufacturer brands and private labels)
- > Sophisticated, web-based e-commerce solutions
- > Quality management, cost control, specialist consultation, application training
- > Constant monitoring of markets, knowledge transfer
- > Creation of synergy and innovation
- > Establishing new business relationships





KEEPING COSTS UNDER CONTROL

The DHYS Group keeps costs under control by means of strategic global procurement. Costs are also saved when we assume control of organisational and process-related services in the area of acquisition, distribution and logistics.

Furthermore, our customers benefit from sophisticated, web-based e-commerce solutions with an individual order system for targeted product range planning, budget administration and documentation.

BEST PRODUCTS FOR TOP SOLUTIONS

With more than 80,000 products in all areas of cleaning and hygiene, DHYS offers a universal range with an outstanding price-performance ratio, perfectly tailored to large-scale users on the international market. To deliver this service, we cooperate very closely with selected brand suppliers.

Whether in terms of manufacturer brands or private labels, the global procurement strategy of the DHYS Group will pave the way for your success.

- > Washroom hygiene & paper hygiene
- > Cleaning chemicals
- > Cleaning equipment

- > Waste disposal
- > Medical products & personal care
- > Incontinence systems



SUPPORTED BY STRATEGIC PARTNERS

In terms of strategy, we work very closely with extremely powerful and experienced companies that act as global players not only in terms of business relations but also for branches around the world.

Our designated strategic partners enable us to develop our position in international competition.

The top methods include key terms such as ,product', ,quality' and ,innovation'. The cooperation is active and holistic, featuring the entire DHYS Group.





























SUPPORTED BY PREFERRED PARTNERS

We work very closely with extremely powerful and experienced companies that act as global players not only in terms of business relations but also for branches around

the world.

Our designated preferred partners enable us to develop our position in international competition. The top methods include key terms such as ,product', ,quality' and ,innovation'. The cooperation is constructive yet free, with participation optional for DHYS members.









































WE TAKE RESPONSIBILITY

The DHYS Group makes a contribution to greater ecological, economic and social responsibility in the interests of the prosperity of future generations. Remaining competitive in the long run is another important factor.

In the global context, sustainability is of great importance but it also presents issues relating to insecurity. Which products are sustainable? What about the companies themselves? What is more important for sustainability and are customers ready to pay for it?

The fact of the matter is that sustainability is inevitable. The DHYS Group strives to promote sustainable development with transparency and credibility. We therefore pay careful attention to:

- > The conservation of resources within the company, in production and logistics
- > The increase of efficiency and intrinsic value of products
- > The observance of basic human rights such as health and safety in the workplace





CREATING SYNERGY AND INNOVATION

The DHYS Group has real entrepreneurship and constant willingness to innovate. Due to their medium-sized and often family-run operating structures, the member companies offer the best conditions for this purpose.

Therefore, the DHYS Group not only promotes the development and optimisation of new product and product range profiles but also the setup and renewal of business relations, strategies and perspectives with which the markets of the future can be accessed. In this way, DHYS additionally creates key synergy effects.

WE RELY ON QUALITY

DHYS is able to demonstrate that many of its member companies implement a verified quality management system which also satisfies global requirements. There are organisational standards for products, processes and services. The decisive factor is the extraordinary personal commitment of more than 4,000 employees who work to ensure the success of the group and its customers every day.



FACTS & FIGURES

- > Founded 2013
- One of the leading international associations
- Currently eighteen groups, approx. 150 member companies with over
 180 sites in 38 countries
- Approx. 4,000 employees (consultation, technology and service)

- > Decades of family-run company tradition
- > More than 80,000 products in the range
- > Proprietary transport systems (approx. 1,000 vehicles)
- > Strategic global procurement
- > Sales: mor than 1.3 billion euros





OUR COMPETENCE IS TRADITION

The history of the DHYS Group is as steeped in trading tradition as the history of its members. Thus, the association has decades' worth of expertise in the strategic consultation of major customers all over Europe and beyond its borders. DHYS is considered a well-known, high-performance and reliable partner in the market. The family-run profile of the Group ensures the presence of customer-oriented, regional roots with a global orientation.



CONTACT OUR HEAD OFFICES:

ARICOL GROUP

Velyka Arnautska str.17 65012 Odesa Ukraine

Phone: +380 48 777 07 08

info@aricol.com ww.aricol.com

CHEMITECH SP. Z O.O.

Cechowa 51 30-614 Kraków Poland

Phone: +48 (12) 659 94 49

biuro@chemitech.com.pl www.chemitech.com.pl

DAARBAK REDOFFICE

Gugvej 120 9210 Aalborg SO Denmark

Phone: +45 96 33 33 33

psj@daarbak.dk www.daarbak.dk

DINO DIS DINO S.L.

Plaza del Conde del Valle de Súchil, 9, 1-A 28015 Madrid

Spain

Phone: +34 91 593 40 10

grupo@dino.es www.dino.es

EUROSAN d.o.o.

Biš'ce Polje b.b. 88000 Mostar

Bosnia and Herzegovina

Phone: +387 36 342 220

info@eurosan.ba www.eurosan.ba



EUROSYST SA

Antheon, Agios Georgios Kousalas, 19400 Koropi, Attica Greece

Phone: +30 210 662 7880 - 2

info@eurosyst.gr www.eurosyst.gr www.izzi.gr

EXCLUSIVA GROUP

Dynamostraat 11 1014 BN Amsterdam The Netherlands

Phone: +31 88 435 6666

Info@exclusiva.nl www.exclusiva.nl

EXTRA LUX D.O.O.

Brnčičeva ulica 17B 1231 Ljubljana – Črnuče Slovenia

Phone: +386 80 62 62

info@extra-lux.si www.extra-lux.si

GEH

Groupe Europe Hygiène

12 Rue des Cortots 21121 Fontaine-Les-Dijon France

Phone: +33 3 80 57 07 07

geh@geh.fr www.geh.fr



W.CENTER SH.P.K

Butrinti Street, Kashar, Tirana, 1051 Albania

Phone: +355 445 00 445

info@w-center.com www.w-center.com

Ulica priemyselna 2130/11

038 52 Sucany Slovakia

LORIKA SLOVAKIA

Phone: +421 43 4220 057

lorika@lorika.sk www.lorika.sk

GVS-

GROSSVERBRAUCHERSPEZIALISTEN eG

Im Gewerbegebiet 13 D-36289 Friedewald Germany

Phone: +49 6674 999 91 50

zentrale@gvs-eg.de www.gvs-eg.de

PRIMATEKS LTD. SKOPJE

Bul. Aleksandar Makedonski nr. 46A 1040 Skopje N. Macedonia

Phone: +389 (0)2 2401 106

info@primatex.com.mk www.primatex.com.mk

SOCIUS NETWORK LTD

PO Box 2156 Worthing, West Sussex BN12 9EY United Kingdom

info@sociusnetwork.com www.sociusnetwork.com

PIREKA

Laisves pr. 125 Vilnius 06118 Lithuania

Phone: +370 68510934

info@pireka.lt www.pireka.lt

PROFICLEAN BULGARIA LTD.

bul.Purva Bulgarska Armia 82, Sofia 1407 Bulgaria

Phone: +359 888308231

I.petrov@proficlean.bg www.proficlean.bg

TAPESS D.O.O.

Radna zona Žegoti 5C 51215 Kastav Croatia

Phone: +385 51 66 55 11

www.tapess.hr info@tapess.hr

WE ITALIA SRL

Piazza dei Martiri 1943/45, n.1/2 40121 Bologna Italy

Phone: +39 051 26 86 01

info@we-italia.it www.we-italia.it